NEWS | FOOD

FIFI and SOFOFA forge strategic partnership with MOU signing

The MOU signing is set to enhance collaboration in the agricultural and food sectors

By **Shraddha Warde** | August 30, 2024



image_91297

WordPress post #32998

The MOU signing is set to enhance collaboration in the agricultural and food sectors

The Forum of Indian Food Importers (FIFI) and Sociedad de Fomento Fabril (SOFOFA) have officially signed a Memorandum of Understanding (MOU), marking a significant milestone in the bilateral trade relationship between India and Chile. This pivotal event took place during the visit of Esteban Valenzuela, Minister of Agriculture for the Government of Chile, further cementing the strong ties between the two nations.

The MOU signing is set to enhance collaboration in the agricultural and food sectors, focusing on the exchange of best practices, technology, and high-quality products. Speaking to the media at the event, Amit Lohani, Founder and Director of FIFI, expressed his optimism about the strengthened partnership stating, "By forging this strategic partnership with SOFOFA, we are taking a significant step towards enhancing the availability of high-quality Chilean products in the Indian market. This collaboration not only strengthens our trade relations but also aligns with our shared goals of bilateral trade development."

This collaboration is expected to open new avenues for the exchange of agricultural products, knowledge, and technology between India and Chile, benefiting both countries' agricultural industries. "This is a commendable initiative. The Indian trade corridor between the two countries has been gaining significant momentum, creating defining opportunities. FIFI’s Dry Fruit Committee is committed to further strengthening bilateral trade relationships between India and Chile, especially in the tree nut sector. In 2023/24, India imported 50,000 MT of walnuts, with a substantial 63 per cent sourced from Chile alone. The committee is diligently working to increase this trade to over 80,000 MT in the coming years, further enhancing collaboration between our nations." said Raju Bhatia, Chairperson of Dry Fruit and Tree Nuts Committee of FIFI.

Read online: https://nuffoodsspectrum.in/news/14/21469/fifi-and-sofofa-forge-strategic-partnership-with-mou-signing.html
© 2026 NUFFOODS Spectrum. All rights reserved.