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Heritage Foods registers Rs 41346 M revenue in FY25

The company has registered a PAT of Rs 1,883 million

By **Sanjiv Das** | May 21, 2025



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Heritage Foods announced its results for the quarter ended March 31, 2025. Heritage Foods reported a 10.3 per cent YoY revenue growth, achieving its highest-ever quarterly and annual

revenues, with Rs 10,000+ million in quarterly revenue for the fourth straight quarter.

The company posted a revenue of Rs 41,346 million registering a YoY growth of 9 per cent. EBITDA is at Rs 3,310 million, registering a growth of 58 per cent. The PAT is at Rs 1,883 million.

In Q4FY25, the average milk procurement prices stood at Rs 42.9 per litre, up 3.1 per cent YoY, while the company handled an average of 1.76 million litres per day (MLPD). For FY25, average prices declined 3.7 per cent YoY to Rs 41.7/litre, driven by improved sourcing efficiencies and favourable flush season availability — supporting effective cost management despite market volatility.

Milk sales rose by 4.5 per cent YoY to 1.16 MLPD in FY25, driven by consistent consumer demand and robust distribution. The average selling price increased to Rs 55.6/litre from Rs 54.8/litre last year, reflecting stable market positioning and pricing strength.

Gross Profit Margins (GPM) expanded by 425 basis points YoY during FY25 to 25 per cent as against 20.7 per cent in FY24, led by improved product mix, successful price realisation, and the company’s ability to command a pricing edge.

Read online: https://nuffoodsspectrum.in/news/30/22363/heritage-foods-registers-rs-41346-m-revenue-in-fy25.html
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