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Heritage Foods registers Rs 11,368 M revenue in Q1-FY26

The wholly owned subsidiary, Heritage Nutrivet, posted a 26 per cent YoY increase in revenue, reaching Rs 533 million

By **Sanjiv Das** | July 22, 2025



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Heritage Foods announced its results for the quarter ended June 30, 2025. Heritage Foods delivered a 10 per cent YoY revenue growth, surpassing Rs 11,000 million in quarterly revenue for the first time — marking its highest-ever quarterly topline, despite inclement weather.

The company registered:

Revenue of Rs 11,368 million

YoY: 10 per cent EBITDA Rs 739 million

YoY: (21) per cent EBITDA

Margin 6.5 per cent

YoY: 9.1 per cent PAT Rs 405 million

YoY: (31) per cent

Continued Steady progress in Procurement - growing at 9.9 per cent in volumes to 17.8 lakhs litres per day in Q1FY26, with the average milk procurement prices moving up by 4.7 per cent to Rs 43.3 per litre

Milk sales rose by 2.8 per cent YoY to 11.6 lakh litres per day (LLPD) in Q1FY26, driven by market expansion and strong brand momentum.

The average selling price increased to Rs 56.4/litre from Rs 54.8/litre last year, up 2.9 per cent, reflecting stable market positioning and pricing strength.

Value-Added Products (VAP) delivered a 5.5 per cent increase in revenue Y-o-Y to Rs 4,034 million. Despite adverse weather, most VAP categories grew on a year-on-year basis. VAP contribution (ex-fats) stood at 36.1 per cent of total revenue.

When including ghee and butter consumer packs, VAP revenue surged to Rs 4,540 million, marking a 7.4 per cent YoY growth. The segment now contributes 40.6 per cent of total revenue.

The wholly owned subsidiary, Heritage Nutrivet, posted a 26 per cent YoY increase in revenue, reaching Rs 533 million. Profit before tax surged by an impressive 130 per cent YoY to Rs 67

million, reflecting operational efficiency and strategic focus.

Brahmani Nara – Executive Director, Heritage Foods said, “We are happy to report a 10 per cent growth in Q1 of FY’26, delivering our highest-ever quarterly revenue of Rs 11,368 million, despite severe inclement weather — a testament to the strength of our brand portfolio and robust milk-procurement system. While unseasonal rains in April–May temporarily impacted demand for value-added products and weighed on profitability, June marked a healthy recovery. Importantly, the fundamentals of our business and the long-term growth drivers remain robust."

Read online: https://nuffoodsspectrum.in/news/30/22582/heritage-foods-registers-rs-11368-m-revenue-in-q1-fy26.html
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